

Hanska Grain Company

2025 Fall Corn Policy

- Sell or Contract corn will be dried to 15% moisture. Shrink will be 1.4% per point down to 15%. DP corn will be dried to 14%. Shrink will be 1.4% per point down to 14%.
- Customers must specify at time of delivery if they want grain to be applied to contract, sold (spotted) or placed into Delayed Pricing (DP). No warehouse receipts will be issued. All unspecified bushels will be placed under Delayed Pricing.
- Delayed Pricing (DP) is not storage. We do not offer storage. Grain cannot be taken back out. Delayed Pricing is hauling in to the elevator, but not setting a price on it. Price can be placed/determined anytime markets are open. See below for Delayed Pricing fees.
- Service fees for Delayed Pricing corn from start of harvest to January 31, 2026 will be \$.20 per bushel. Minimum fee is \$.20 per bushel. Commencing on January 31, 2026, service fees for Delayed Pricing will be charged at the rate of \$.05 per bushel per month. When Delayed Pricing crop is sold, service charges will be deducted.
- If old crop corn remains in Delayed Pricing on July 31, 2026, the customer will be billed for service fees owed and if applicable any outstanding drying charges. The customer will not be forced to sell the crop on Delayed Pricing; just will need to pay service fees and outstanding drying fees if applicable, due within 30 days to avoid finance charges. Customer will get a statement in the mail after July 31, 2026 that will tell them what is owed on service fees and other applicable fees as of July 31, 2026.
- Drying charges
 - No minimum drying charges will apply.
 - Drying from 17% on down will be charged at the rate of \$.0550/BU per point, broken out in half point increments.
 - Drying from 17.1% to 20% will be charged at the rate of \$.0450/BU per point, broken out in half point increments.
 - Drying from 20.1% and above will be charged at the rate of \$.0400/BU per point, broken out in half point increments.

2025 Schedule of Corn Discounts

CONTRACT/SELL

Moisture Percent	Drying Charge
15.1 - 15.5	\$ 0.0275
15.6 - 16.0	\$ 0.0550
16.1 - 16.5	\$ 0.0825
16.6 - 17.0	\$ 0.1100
17.1 - 17.5	\$ 0.1325
17.6 - 18.0	\$ 0.1550
18.1 - 18.5	\$ 0.1775
18.6 - 19.0	\$ 0.2000
19.1 - 19.5	\$ 0.2225
19.6 - 20.0	\$ 0.2450
20.1 - 20.5	\$ 0.2650
20.6 - 21.0	\$ 0.2850
21.1 - 21.5	\$ 0.3050
21.6 - 22.0	\$ 0.3250
22.1 - 22.5	\$ 0.3450
22.6 - 23.0	\$ 0.3650
23.1 - 23.5	\$ 0.3850
23.6 - 24.0	\$ 0.4050
24.1 - 24.5	\$ 0.4250
24.6 - 25.0	\$ 0.4450
25.1 - 25.5	\$ 0.4650
25.6 - 26.0	\$ 0.4850
26.1 - 26.5	\$ 0.5050
26.5 - 27.0	\$ 0.5250
27.1 - 27.5	\$ 0.5450
27.6 - 28.0	\$ 0.5650
28.1 - 28.5	\$ 0.5850
28.6 - 29.0	\$ 0.6050
29.1 - 29.5	\$ 0.6250
29.6 - 30.0	\$ 0.6450

DELAYED PRICE

Moisture Percent	Drying Charge
14.1 - 14.5	\$ 0.0275
14.6 - 15.0	\$ 0.0550
15.1 - 15.5	\$ 0.0825
15.6 - 16.0	\$ 0.1100
16.1 - 16.5	\$ 0.1375
16.6 - 17.0	\$ 0.1650
17.1 - 17.5	\$ 0.1875
17.6 - 18.0	\$ 0.2100
18.1 - 18.5	\$ 0.2325
18.6 - 19.0	\$ 0.2550
19.1 - 19.5	\$ 0.2775
19.6 - 20.0	\$ 0.3000
20.1 - 20.5	\$ 0.3200
20.6 - 21.0	\$ 0.3400
21.1 - 21.5	\$ 0.3600
21.6 - 22.0	\$ 0.3800
22.1 - 22.5	\$ 0.4000
22.6 - 23.0	\$ 0.4200
23.1 - 23.5	\$ 0.4400
23.6 - 24.0	\$ 0.4600
24.1 - 24.5	\$ 0.4800
24.6 - 25.0	\$ 0.5000
25.1 - 25.5	\$ 0.5200
25.6 - 26.0	\$ 0.5400
26.1 - 26.5	\$ 0.5600
26.5 - 27.0	\$ 0.5800
27.1 - 27.5	\$ 0.6000
27.6 - 28.0	\$ 0.6200
28.1 - 28.5	\$ 0.6400
28.6 - 29.0	\$ 0.6600
29.1 - 29.5	\$ 0.6800
29.6 - 30.0	\$ 0.7000

**** DRYING RATES ARE SUBJECT TO CHANGE AT ANYTIME; DUE TO EXTREMELY HIGH AND VOLITILE NATURAL GAS PRICES. ****

2025 Schedule of Corn Discounts

Corn Damage Discount Table	
Damage Percent	Price Per Bushel Discount
Below 5.0	No Discount
5.1 - 6.0	\$0.02
6.1 - 7.0	\$0.04
7.1 - 8.0	\$0.07
8.1 - 9.0	\$0.10
9.1 - 10.0	\$0.13
10.1 - 11.0	\$0.17
11.1 - 12.0	\$0.21
12.1 - 13.0	\$0.25
13.1 - 14.0	\$0.29
14.1 - 15.0	\$0.33
15.1 - 16.0	\$0.37
16.1 - 17.0	\$0.41
17.1 - 18.0	\$0.45
18.1 - 19.0	\$0.49
19.1 - 20.00	\$0.53

Corn FM Discount Table	
FM Percent	Price Per Bushel Discount
Below 3.0	No Discount
3.1 - 4.0	\$0.03
4.1 - 5.0	\$0.07
5.1 - 6.0	\$0.12
6.1 - 7.0	\$0.19
7.1 - 8.0	\$0.26
8.1 - 9.0	\$0.33
9.1 - 10.0	\$0.40
10.1 - 11.0	\$0.47
11.1 - 12.0	\$0.54
12.1 - 13.0	\$0.61
13.1 - 14.0	\$0.68
14.1 - 15.0	\$0.75
15.1 - 16.0	\$0.82
16.1 - 17.0	\$0.89
17.1 - 18.0	\$0.96

Corn Test Weight Discount Table	
Test Weight	Price Per Bushel Discount
54.0 or Higher	No Discount
53.9 - 53.0	\$0.0100
52.9 - 52.0	\$0.0200
51.9 - 51.0	\$0.0400
50.9 - 50.0	\$0.0600
49.9 - 49.0	\$0.0900
48.9 - 48.0	\$0.1200
47.9 - 47.0	\$0.1500
46.9 - 46.0	\$0.1800